

INSTRUCTIONS FOR COMPLETING THIS FORM:

TSM – Follow instructions for customer set-up outlined in SOP 810-G, Sales Export Compliance.

Customer – Return this completed form, tax exempt cert and credit references (if applicable) to your sales person.

BILL TO ADDRESS			
Customer Name			
Address			
Ste / Bldg / Attn			
City, State, Zip, Country			
Invoice Email Address			
PHYSICAL ADDRESS (If Different from Bill To Address)			
Customer Name			
Address			
Ste / Bldg / Attn			
City, State, Zip Country			
PRIMARY SHIP TO ADDRESS – TSM WILL NOT SHIP TO PO / APO / FPO BOXES			
Customer Name			
Address			
Ste / Bldg / Attn			
City, State, Zip, Country			
China Customs Registration Number (applicable only to customers located in China)			
Company Website		DUNS / D&B Number	
Buyer Name		Buyer Email Address	
Buyer Phone Number		Buyer Fax Number	
Accounts Payable Contact		A / P Email Address	
A / P Phone Number		A / P Fax Number	
Tax Exempt? Yes <input type="checkbox"/> No <input type="checkbox"/>		Tax Exemption Number	
<i>Customer must present a copy of tax exemption cert or tax will be charged</i>		Provide State, County or City Tax Rates	
Customer Type – CHECK ONLY ONE BOX	<input type="checkbox"/> Original Equipment Manufacturer / Integrator / End User / University <input type="checkbox"/> Reseller <input type="checkbox"/> U.S. Government Agency		
Business Location – CHECK ONLY ONE BOX	<input type="checkbox"/> U.S. Entity - foreign persons are employed by us and / or we have offshore location(s). A technology control plan is in place to ensure technical data and / or hardware is not shared with foreign persons without U.S. Government authorization. <input type="checkbox"/> U.S. Entity – no foreign persons are employed by us and / or we do not have offshore location(s). <input type="checkbox"/> Foreign Entity		
FOR CREDIT REQUESTS, PLEASE ATTACH 4 U.S. BASED CREDIT REFERENCES and 1 BANK REFERENCE			
We appreciate referrals! How did you hear about us?			
Completed by			

***** END CUSTOMER SECTION *****

FOR INTERNAL USE AT TSM ONLY

SALES / REQUESTOR

New Customer <input type="checkbox"/>	Name Change <input type="checkbox"/>	Address Change <input type="checkbox"/>	Other <input type="checkbox"/>
Existing Customer Number			
Salesperson Code		Rep Code	
Credit Limit Requested (N/A if E-Commerce Customer)		Credit Card Customer <input type="checkbox"/>	E-Commerce Customer <input type="checkbox"/>
Facilitate an NDA if customer is anticipated to buy other than COTS			
Know Your Customer	Check Website <input type="checkbox"/>	Review References <input type="checkbox"/>	Look for Red Flags <input type="checkbox"/>
Requestor Name and Date			

CUSTOMER SETUP / MAINTENANCE

If customer change, record previous name / address in ERP <input type="checkbox"/>	Customer Number
Perform Denied Party Screening on All Entities and Addresses (No P.O. Boxes for Delivery) <input type="checkbox"/>	
Signature and Date	

ACCOUNTING

Run D & B Report	Yes <input type="checkbox"/> No <input type="checkbox"/> Why not?
Terms	Net 30 <input type="checkbox"/> Credit Card <input type="checkbox"/> CIA <input type="checkbox"/> Discount Terms <input type="checkbox"/> Other <input type="checkbox"/>
	Describe Discount Terms or Other (And record change terms in ERP)
Signature and Date	

EXPORT COMPLIANCE

Signature and Date

MANAGEMENT APPROVAL

Signature and Date

Revision History		DCRN	Date
P	Customer Types and Layout	1905068	5/2019
R	Modify for XA	1909047	9/20/19